

Member Business Lending Certificate

So your members want a business loan for their small firm. You are ready of course, because you know all about lines of credit, letter of credit, term loans on equipment and working capital, business credit cards, business audits and appraisals, Uniform Commercial Code searches, environmental surveys, covenant compliance tracking, Small Business Administration terms and guarantees, USDA Rural Development lending and guarantees, underwriting, participations, risk management,

“What?” you say. You don’t! Well, you can, by attending our Member Business Lending certification program. The Member Business Lending Certificate is designed to provide Texas Credit Union League members with the in-depth knowledge in Member Business Lending for a successful lending career.

CERTIFICATE REQUIREMENTS & ELIGIBILITY

- Complete all Courses
- Up to half of the course credits needed for this certificate can be transferred from a college or other training resource for local credit review. All transfer courses must directly relate to the study of finance and financial services
 - Official transcripts or documents of completion are required for transfer credit
 - Transfer credit fees will apply
 - You may also transfer any equivalent course from a qualified training resource
- When you have completed all required courses or transfer credits, complete the Commercial Lending Certificate Worksheet and fax to 303.629.1591
- Prepaid fee of \$40.00 for Commercial Lending Certificate

CAP CREDITS

CAP, the College Accelerated Program is an educational path offering credit union employees the ability to get college credit through Thomas Edison State College and the American Council of Education. You may transfer both college credits already earned and earned credits from selected courses towards the completion of Associate and Bachelor of Science Degrees in General Management or Finance.

Only online 15 Week Instructor-Led Courses are eligible for college transfer credit. All other courses are eligible for CFT transfer credit with necessary documentation.

REQUIRED COURSES

Phase 1: 6.75 Total Credits

Course	Credits
Commercial Lending	3.0
Marketing Financial Services	3.0
Secured Loan Documentation	.50
Documentations for Accounts	.25
Commercial Lending Compliance	.25

Phase 2: 8.25 Total Credits

Course	Credits
Analyzing Financial Statements	3.0
Real Estate Law	3.0
Construction Lending	.25
Risk Management	2.0

Phase 3: 8.50 Total Credits

Course	Credits
Asset Liability Management	2.0
Commercial Lending Accelerated	2.0
Fraud Identification	2.5
Real Estate Appraisal Review	2.0



Member Business Lending Certificate

REGISTRATION

Name: _____ Email (Required): _____

Title: _____ Primary Department: _____

CU Name: _____ CUID# _____

CU Address: _____

City/State/Zip: _____

Office Location: Main Office Branch Office Phone #: _____

Course Title: _____ Course Date: _____

Note: registration confirmations will be sent via email ONLY to the attendees.
 Email address will NOT be sold or shared with other individuals/organizations outside of TCUL.
 Please supply email in order to receive confirmation.)

REGISTRATION & PAYMENT METHODS

- For registration via fax, please fax to 303.629.1591
- For registration via check, please mail to CFTWS - TCUL Business Lending, 2460 W. 26th Avenue, Suite 210-C, Denver, CO 80211

TCUL Training Promise

We promise to deliver value priced credit union training with quality content and applicable solutions, delivered by industry experts to enable the success of our Texas members.

QUESTIONS?

Center for Financial Training
 2460 W. 26th Avenue
 Suite 210-C
 Denver, CO 80211

Phone: 303.825.1590, ext. 10
 Fax: 303.629.1591
 Email: info@cftws.org
 Website: www.cfttexas.org